

PEP Fulfillment Study
January 2009

Product-Name	1/4/2009				1/8/2009				1/11/2009			
	#HH	Req	Prov	%	#HH	Req	Prov	%	#HH	Req	Prov	%
Total Guest Visits	15				49				22			
toilet paper	12	12	10	83	40	39	23	59	19	18	17	94
kleenex	13	13	1	8	35	34	0	0	17	16	1	6
laundry soap	8	8	5	63	36	35	35	100	20	19	19	100
dish soap	13	13	2	15	41	40	17	43	20	19	18	95
All-purpose cleaner	10	10	0	0	29	28	10	36	19	18	0	0
glass cleaner	4	4	1	25	20	19	18	95	14	13	13	100
scouring cleanser	0	0	0	0	0	0	0	0	0	0	0	0
paper towels	12	12	0	0	37	36	2	6	20	19	0	0
garbage bags	6	6	5	83	35	34	14	41	18	16	11	69
hair pick	7	17	0	0	15	32	0	0	9	22	4	18
comb	8	24	0	0	20	44	2	5	13	35	13	37
brush	12	44	0	0	23	49	0	0	16	31	0	0
lip balm	9	59	0	0	27	68	0	0	15	41	4	10
dental floss	6	6	6	100	23	22	4	18	13	12	0	0
nail clipper	8	22	2	9	22	44	0	0	17	37	0	0
emery board	5	16	9	56	18	51	35	69	10	27	14	52
toothbrush (child's)	7	14	12	86	16	34	33	97	8	15	9	60
toothbrush (adult)	6	14	14	100	29	56	49	88	15	28	20	71
razor (woman's)	6	12	11	92	24	40	31	78	15	20	16	80
deodorant (woman's)	8	9	6	67	26	41	19	46	15	20	16	80
Q-tips	10	10	0	0	34	33	0	0	20	19	0	0
razor (man's)	7	11	9	82	22	29	29	100	12	15	13	87
deodorant (man's)	8	11	3	27	22	25	18	72	10	12	11	92
band-aids	7	7	6	86	29	28	22	79	16	15	15	100
adult diapers	2	3	0	0	2	3	0	0	0	0	0	0
soap	8	8	7	88	35	34	33	97	17	16	15	94
toothpaste	13	13	11	85	39	38	20	53	16	15	15	100
shaving cream	5	5	4	80	23	22	20	91	16	15	14	93
body powder (adult)	11	11	0	0	30	29	0	0	17	16	1	6
skin lotion	8	8	8	100	32	31	21	68	17	16	1	6
first aid ointment	12	12	0	0	26	25	1	4	13	12	1	8
vaseline	8	8	0	0	26	25	0	0	16	15	2	13
tampons	5	5	0	0	19	28	4	14	11	13	0	0
sanitary pads	5	8	1	13	22	36	19	53	9	11	9	82
pantiliners	7	11	9	82	21	33	13	39	8	11	0	0
shampoo	12	12	4	33	38	36	16	44	15	14	0	0
conditioner	7	7	1	14	28	27	1	4	14	13	0	0
baby wipes	11	11	8	73	16	16	15	94	8	7	3	43
diaper rash ointment	11	11	0	0	15	15	2	13	7	6	0	0
baby powder	0	0	0	0	6	6	5	83	6	5	4	80
baby lotion	0	0	0	0	6	6	6	100	8	7	7	100
baby shampoo	0	0	0	0	6	6	6	100	9	8	8	100
diapers	8	10	7	70	14	16	13	81	8	11	6	55
pull-ups	9	13	7	54	7	9	4	44	4	4	2	50
Totals		510	169	38		1302	560	45.8		702	302	45

PEP Fulfillment Study
January 2009

Product-Name	1/14/2009				1/18/2009				1/22/2009			
	#HH	Req	Prov	%	#HH	Req	Prov	%	#HH	Req	Prov	%
Total Guest Visits	1				9				53			
toilet paper	1	1	1	100	5	5	5	100	46	46	45	98
kleenex	1	1	0	0	8	8	0	0	44	44	3	7
laundry soap	1	1	1	100	8	8	8	100	43	43	43	100
dish soap	1	1	0	0	7	7	7	100	43	43	11	26
All-purpose cleaner	1	1	0	0	7	7	7	100	28	28	8	29
glass cleaner	1	1	0	0	5	5	5	100	22	22	20	91
scouring cleanser	0	0	0	0	0	0	0	0	0	0	0	0
paper towels	1	1	0	0	8	8	8	100	43	43	2	5
garbage bags	1	1	0	0	5	5	0	0	38	38	4	11
hair pick	0	0	0	0	2	2	0	0	14	50	0	0
comb	0	0	0	0	4	4	3	75	26	64	39	61
brush	0	0	0	0	5	9	4	44	31	75	1	1
lip balm	1	4	0	0	5	9	6	67	25	75	11	15
dental floss	0	0	0	0	3	3	1	33	20	20	5	25
nail clipper	0	0	0	0	7	9	4	44	25	74	2	3
emery board	0	0	0	0	3	5	5	100	20	47	47	100
toothbrush (child's)	0	0	0	0	1	1	1	100	12	25	25	100
toothbrush (adult)	0	0	0	0	4	6	6	100	23	41	38	93
razor (woman's)	1	1	1	100	4	5	5	100	26	38	27	71
deodorant (woman's)	1	1	1	100	2	3	3	100	22	26	22	85
Q-tips	1	1	0	0	8	8	8	100	34	33	33	100
razor (man's)	1	1	1	100	5	5	5	100	22	36	29	81
deodorant (man's)	1	1	0	0	5	6	6	100	26	34	20	59
band-aids	1	1	1	100	5	5	5	100	32	32	31	97
adult diapers	0	0	0	0	1	1	0	0	2	2	1	50
soap	1	1	1	100	6	6	6	100	34	34	34	100
toothpaste	0	0	0	0	3	3	2	67	23	23	23	100
shaving cream	0	0	0	0	4	4	4	100	21	20	20	100
body powder (adult)	0	0	0	0	7	7	0	0	26	26	1	4
skin lotion	0	0	0	0	3	3	3	100	34	34	9	26
first aid ointment	1	1	0	0	5	5	3	60	22	22	0	0
vaseline	1	1	0	0	5	5	0	0	26	26	0	0
tampons	1	1	0	0	2	2	0	0	17	34	1	3
sanitary pads	1	1	0	0	4	5	2	40	11	19	10	53
pantiliners	0	0	0	0	0	0	0	0	11	12	0	0
shampoo	0	0	0	0	4	4	3	75	33	33	24	73
conditioner	0	0	0	0	5	5	3	60	33	33	20	61
baby wipes	0	0	0	0	2	2	2	100	15	15	14	93
diaper rash ointment	1	1	0	0	2	2	0	0	15	15	5	33
baby powder	0	0	0	0	2	2	2	100	12	12	11	92
baby lotion	0	0	0	0	2	2	2	100	11	11	10	91
baby shampoo	0	0	0	0	1	1	1	100	11	11	10	91
diapers	1	1	0	0	2	2	1	50	14	32	16	50
pull-ups	0	0	0	0	0	0	0	0	8	10	5	50
Totals		25	7	15.9		194	136	64		1401	680	52.9

PEP Fulfillment Study
January 2009

Product-Name	1/25/2009				1/27/2009				1/29/2009			
	#HH	Req	Prov	%	#HH	Req	Prov	%	#HH	Req	Prov	%
Total Guest Visits	15				11				63			
toilet paper	12	12	12	100	11	11	0	0	60	58	45	78
kleenex	11	11	0	0	11	11	10	91	56	54	0	0
laundry soap	14	14	12	86	9	9	4	44	58	56	37	66
dish soap	12	12	3	25	11	11	0	0	59	57	18	32
All-purpose cleaner	9	9	0	0	9	9	0	0	44	42	38	90
glass cleaner	9	9	9	100	8	8	6	75	34	32	32	100
scouring cleanser	0	0	0	0	0	0	0	0	0	0	0	0
paper towels	15	15	9	60	9	9	0	0	57	55	14	25
garbage bags	11	11	0	0	11	11	0	0	49	48	2	4
hair pick	7	22	0	0	2	2	0	0	21	75	3	4
comb	10	34	8	24	4	4	0	0	30	93	10	11
brush	8	23	0	0	4	5	0	0	36	104	2	2
lip balm	8	23	0	0	5	9	0	0	38	106	2	2
dental floss	8	8	1	13	3	3	0	0	43	41	5	12
nail clipper	6	17	0	0	5	5	0	0	41	94	0	0
emery board	7	23	23	100	2	2	0	0	24	63	59	94
toothbrush (child's)	6	8	7	88	4	9	0	0	29	61	61	100
toothbrush (adult)	8	23	23	100	8	12	12	100	40	87	82	94
razor (woman's)	9	13	0	0	5	6	0	0	36	56	0	0
deodorant (woman's)	8	12		0	8	12	0	0	38	63	14	22
Q-tips	14	14	14	100	5	5	0	0	49	47	42	89
razor (man's)	9	13	0	0	3	3	0	0	35	43	5	12
deodorant (man's)	9	12	0	0	4	8	0	0	34	43	17	40
band-aids	9	9	9	100	5	5	0	0	46	44	37	84
adult diapers	0	0	0	0	0	0	0	0	0	0	0	0
soap	13	13	13	100	4	4	0	0	52	50	50	100
toothpaste	9	9	9	100	8	8	7	88	47	46	39	85
shaving cream	7	7	7	100	6	6	6	100	38	36	35	97
body powder (adult)	9	9	0	0	7	7	0	0	41	39	1	3
skin lotion	9	9	7	78	9	9	2	22	47	45	7	16
first aid ointment	8	8	0	0	6	6	0	0	42	40	0	0
vaseline	8	8	0	0	7	7	0	0	42	40	0	0
tampons	6	8	3	38	5	6	2	33	23	32	5	16
sanitary pads	7	9	7	78	4	4	4	100	23	34	5	15
pantiliners	1	1	0	0	5	5	3	60	20	33	0	0
shampoo	11	11	2	18	7	7	7	100	44	42	13	31
conditioner	11	11	1	9	7	7	7	100	45	43	10	23
baby wipes	5	5	4	80	4	4	0	0	18	16	6	38
diaper rash ointment	6	6	6	100	4	4	0	0	15	13	8	62
baby powder	7	7	3	43	6	6	0	0	13	11	11	100
baby lotion	8	8	7	88	5	5	1	20	16	14	10	71
baby shampoo	7	7	7	100	4	4	0	0	16	14	14	100
diapers	4	5	3	60	4	6	6	100	18	23	21	91
pull-ups	3	5	3	60	3	3	3	100	6	5	1	20
Totals		493	212	44.3		277	80	25.8		1998	761	41.6

PEP Fulfillment Study
January 2009

Product-Name	TotAP Counts			
	#HH	Req	Prov	%
Total Guest Visits	238			
toilet paper	206	202	158	78
kleenex	196	192	15	8
laundry soap	197	193	164	85
dish soap	207	203	76	37
All-purpose cleaner	156	152	63	41
glass cleaner	117	113	104	92
scouring cleanser	0	0	0	0
paper towels	202	198	35	18
garbage bags	174	170	36	21
hair pick	77	222	7	3
comb	115	302	75	25
brush	135	340	7	2
lip balm	133	394	23	6
dental floss	119	115	22	19
nail clipper	131	302	8	3
emery board	89	234	192	82
toothbrush (child's)	83	167	148	89
toothbrush (adult)	133	267	244	91
razor (woman's)	126	191	91	48
deodorant (woman's)	128	187	81	43
Q-tips	175	170	97	57
razor (man's)	116	156	91	58
deodorant (man's)	119	152	75	49
band-aids	150	146	126	86
adult diapers	7	9	1	11
soap	170	166	159	96
toothpaste	158	155	126	81
shaving cream	120	115	110	96
body powder (adult)	148	144	3	2
skin lotion	159	155	58	37
first aid ointment	135	131	5	4
vaseline	139	135	2	1
tampons	89	129	15	12
sanitary pads	86	127	57	45
pantiliners	73	106	25	24
shampoo	164	159	69	43
conditioner	150	146	43	29
baby wipes	79	76	52	68
diaper rash ointment	76	73	21	29
baby powder	52	49	36	73
baby lotion	56	53	43	81
baby shampoo	54	51	46	90
diapers	73	106	73	69
pull-ups	40	49	25	51
Totals		6902	2907	45.1
		Avg items/vis prov		13
		Avg items/vis req		29