

PEP Fulfillment Study

June 2009

Product-Name	6/4/2009				6/7/2009				6/11/2009				
	#HH	Req	Prov	%	#HH	Req	Prov	%	#HH	Req	Prov	%	
<b>Total Guest Visits</b>	<b>66</b>				<b>26</b>				<b>70</b>				
toilet paper		56	56	55	98	22	22	20	91	59	59	57	97
kleenex	!!!	56	56	19	34	25	25	0	0	67	67	1	1
laundry soap		58	58	58	100	21	21	3	14	58	58	47	81
dish soap		55	55	40	73	21	21	1	5	61	61	40	66
glass cleaner		36	36	30	83	10	10	6	60	41	41	26	63
garbage bags	!!!	53	53	10	19	23	23	6	26	64	64	29	45
paper towels	!!!	62	62	8	13	25	25	5	20	70	70	1	1
all-purpose cleaner		40	40	33	83	14	14	9	64	42	42	31	74
Vinegar for cleaning	!!!	0	0	0	0	0	0	0	0	0	0	0	0
scouring cleanser	!!!	47	47	2	4	22	22	2	9	65	65	2	3
Incontinence pads	!!!	3	3	0	0	1	1	0	0	2	2	1	50
hair pick	!!!	41	154	0	0	26	98	1	1	70	234	1	0
comb	!!!	43	135	35	26	18	59	7	12	67	204	39	19
brush	!!!	43	161	1	1	24	88	0	0	66	222	3	1
lip balm	!!!	44	157	14	9	24	84	0	0	67	217	2	1
dental floss		38	38	18	47	22	22	2	9	62	62	0	0
nail clipper	!!!	45	162	12	7	25	92	4	4	70	234	0	0
emery board	!!!	42	133	1	1	21	73	0	0	66	204	20	10
toothbrush (child's)		15	26	21	81	5	10	3	30	26	46	21	46
toothbrush (adult)		30	45	26	58	13	26	7	27	41	86	18	21
razor (woman's)		42	53	42	79	17	28	13	46	55	82	47	57
deodorant (woman's)	!!!	42	55	18	33	13	23	3	13	53	81	8	10
Q-tips		49	49	38	78	23	23	17	74	64	64	37	58
razor (man's)		34	58	45	78	14	22	5	23	47	66	34	52
deodorant (man's)		30	48	19	40	16	24	0	0	45	63	11	17
band-aids		51	51	42	82	25	25	17	68	65	65	42	65
adult diapers		3	4	3	75	1	2	0	0	3	3	2	67
soap		53	53	46	87	20	20	16	80	59	59	45	76
body wash		1	1	1	100	0	0	0	0	3	3	2	67
toothpaste		41	41	31	76	18	18	14	78	48	48	34	71
shaving cream		36	36	18	50	19	19	0	0	58	58	5	9
body powder (adult)	!!!	47	47	0	0	25	25	0	0	67	67	0	0
skin lotion	!!!	44	44	5	11	18	18	1	6	61	61	0	0
first aid ointment	!!!	45	45	1	2	22	22	3	14	62	62	0	0
vaseline	!!!	50	50	10	20	26	26	0	0	70	70	23	33
tampons	!!!	40	55	17	31	20	32	7	22	56	84	22	26
sanitary pads	!!!	43	56	23	41	19	29	2	7	57	85	8	9
pantiliners	!!!	44	60	19	32	17	28	4	14	58	87	16	18
shampoo		44	43	28	65	17	17	6	35	54	54	12	22
conditioner		45	44	28	64	23	23	13	57	59	59	20	34
Baby powder (hypo)		1	1	1	100	0	0	0	0	3	3	2	67
Baby lotion (hypo)	!!!	1	1	0	0	0	0	0	0	3	3	2	67
Baby shampoo (adult)	!!!	3	3	1	33	1	1	0	0	1	1	1	100
baby wipes		20	20	11	55	10	10	0	0	24	24	12	50
diaper rash ointment		12	12	8	67	7	7	1	14	22	22	12	55
baby powder		12	12	8	67	7	7	2	29	22	22	9	41
baby lotion		11	11	5	45	12	12	3	25	23	23	9	39
baby shampoo		13	13	9	69	9	9	0	0	21	21	10	48
diapers		17	22	16	73	13	15	4	27	28	38	18	47
pull-ups	!!!	13	17	4	24	13	15	4	27	28	38	7	18
<b>Totals</b>		<b>1694</b>	<b>2482</b>	<b>880</b>	<b>46.3</b>	<b>787</b>	<b>1236</b>	<b>211</b>	<b>20.6</b>	<b>2283</b>	<b>3454</b>	<b>789</b>	<b>36</b>

!!! indicates fulfillment rate <35%

PEP Fulfillment Study

June 2009

Product-Name	6/18/2009				6/21/2009				6/25/2009			
	#HH	Req	Prov	%	#HH	Req	Prov	%	#HH	Req	Prov	%
<b>Total Guest V</b>	<b>72</b>				<b>30</b>				<b>76</b>			
toilet paper	56	52	48	92	24	24	23	96	57	56	53	95
kleenex	64	61	31	51	22	22	0	0	65	64	0	0
laundry soap	55	51	42	82	27	27	26	96	60	59	53	90
dish soap	52	48	42	88	28	27	15	56	61	60	5	8
glass cleaner	37	36	26	72	9	9	9	100	48	46	29	63
garbage bags	63	60	39	65	22	22	5	23	67	66	0	0
paper towels	69	64	34	53	25	25	0	0	71	70	2	3
all-purpose cleaner	42	38	31	82	11	11	10	91	49	47	36	77
Vinegar for cleaning	0	0	0	0	0	0	0	0	0	0	0	0
scouring cleanser	62	58	35	60	17	16	1	6	68	67	0	0
Incontinence pads	1	1	1	100	0	0	0	0	3	3	0	0
hair pick	67	216	35	16	9	17	1	6	70	261	13	5
comb	62	196	55	28	9	15	12	80	65	223	64	29
brush	62	202	19	9	17	23	0	0	70	269	1	0
lip balm	67	214	75	35	17	31	21	68	69	252	0	0
dental floss	57	53	25	47	17	17	17	100	61	60	26	43
nail clipper	66	200	13	7	17	28	1	4	71	263	2	1
emery board	62	195	34	17	10	15	0	0	66	236	2	1
toothbrush (child's)	24	41	26	63	6	8	8	100	31	55	20	36
toothbrush (adult)	46	92	56	61	13	16	16	100	43	84	32	38
razor (woman's)	57	85	47	55	14	18	17	94	61	97	60	62
deodorant (woman's)	50	78	29	37	13	16	2	13	55	87	12	14
Q-tips	60	56	23	41	20	18	14	78	62	61	36	59
razor (man's)	38	55	32	58	16	17	17	100	50	69	46	67
deodorant (man's)	38	52	31	60	12	12	11	92	42	56	13	23
band-aids	56	52	42	81	17	17	17	100	59	58	32	55
adult diapers	1	2	1	50	0	0	0	0	0	0	0	0
soap	56	53	46	87	19	19	18	95	58	57	45	79
body wash	1	1	0	0	0	0	0	0	1	1	0	0
toothpaste	46	45	32	71	16	16	16	100	52	51	15	29
shaving cream	57	54	32	59	14	14	13	93	62	61	34	56
body powder (adult)	68	64	2	3	14	13	0	0	70	69	0	0
skin lotion	60	56	11	20	16	15	0	0	63	62	4	6
first aid ointment	60	57	0	0	12	12	0	0	63	62	0	0
vaseline	62	58	0	0	18	18	0	0	66	65	0	0
tampons	59	88	27	31	9	11	9	82	62	94	28	30
sanitary pads	59	88	38	43	13	16	2	13	64	100	3	3
pantiliners	53	81	30	37	12	13	11	85	59	95	31	33
shampoo	50	48	37	77	16	15	14	93	60	58	34	59
conditioner	45	44	6	14	13	13	5	38	58	56	18	32
Baby powder (hypo)	1	1	0	0	1	1	0	0	1	1	0	0
Baby lotion (hypo)	1	1	0	0	1	1	0	0	1	1	0	0
Baby shampoo (adult)	0	0	0	0	1	1	0	0	2	2	0	0
baby wipes	22	21	19	90	12	11	8	73	29	28	13	46
diaper rash ointment	21	20	10	50	7	7	4	57	26	25	14	56
baby powder	21	20	10	50	5	5	0	0	27	26	9	35
baby lotion	23	22	11	50	6	6	0	0	27	26	14	54
baby shampoo	17	16	9	56	5	5	4	80	24	23	16	70
diapers	27	29	15	52	9	12	8	67	34	43	22	51
pull-ups	24	25	9	36	4	4	1	25	31	41	12	29
<b>T</b>	<b>2147</b>	<b>3150</b>	<b>1216</b>	<b>44.7</b>	<b>615</b>	<b>679</b>	<b>356</b>	<b>46.1</b>	<b>2364</b>	<b>3716</b>	<b>849</b>	<b>28.7</b>

!!! indicates fulfillment rate <35%

## PEP Fulfillment Study

June 2009

Product-Name	6/28/2009				Total Counts			
	#HH	Req	Prov	%	#HH	Req	Prov	%
<b>Total Guest V</b>	<b>22</b>				<b>362</b>			
toilet paper	19	17	17	100	293	286	273	95
kleenex	21	19	0	0	320	314	51	16
laundry soap	20	18	6	33	299	292	235	80
dish soap	20	18	2	11	298	290	145	50
glass cleaner	12	11	6	55	193	189	132	70
garbage bags	18	16	9	56	310	304	98	32
paper towels	21	19	0	0	343	335	50	15
all-purpose cleaner	15	14	0	0	213	206	150	73
Vinegar for cleaning	0	0	0	0	0	0	0	0
scouring cleanser	17	15	1	7	298	290	43	15
Incontinence pads	0	0	0	0	10	10	2	20
hair pick	20	48	0	0	303	1028	51	5
comb	17	34	4	12	281	866	216	25
brush	17	40	1	3	299	1005	25	2
lip balm	18	46	1	2	306	1001	113	11
dental floss	17	16	5	31	274	268	93	35
nail clipper	19	47	0	0	313	1026	32	3
emery board	18	43	1	2	285	899	58	6
toothbrush (child's)	5	10	0	0	112	196	99	51
toothbrush (adult)	10	17	4	24	196	366	159	43
razor (woman's)	17	20	15	75	263	383	241	63
deodorant (woman's)	16	18	16	89	242	358	88	25
Q-tips	19	17	12	71	297	288	177	61
razor (man's)	17	19	9	47	216	306	188	61
deodorant (man's)	13	13	9	69	196	268	94	35
band-aids	19	17	2	12	292	285	194	68
adult diapers	0	0	0	0	8	11	6	55
soap	17	15	12	80	282	276	228	83
body wash	0	0	0	0	6	6	3	50
toothpaste	13	11	9	82	234	230	151	66
shaving cream	21	19	8	42	267	261	110	42
body powder (adult)	19	17	0	0	310	302	2	1
skin lotion	17	15	7	47	279	271	28	10
first aid ointment	15	14	0	0	279	274	4	1
vaseline	20	18	0	0	312	305	33	11
tampons	17	20	10	50	263	384	120	31
sanitary pads	17	20	7	35	272	394	83	21
pantiliners	16	19	9	47	259	383	120	31
shampoo	15	13	9	69	256	248	140	56
conditioner	15	13	0	0	258	252	90	36
Baby powder (hypo)	0	0	0	0	7	7	3	43
Baby lotion (hypo)	0	0	0	0	7	7	2	29
Baby shampoo (adult)	2	2	1	50	10	10	3	30
baby wipes	6	6	0	0	123	120	63	53
diaper rash ointment	4	4	0	0	99	97	49	51
baby powder	5	5	0	0	99	97	38	39
baby lotion	5	5	0	0	107	105	42	40
baby shampoo	5	5	3	60	94	92	51	55
diapers	7	11	3	27	135	170	86	51
pull-ups	7	11	0	0	120	151	37	25
<b>T</b>	<b>648</b>	<b>795</b>	<b>198</b>	<b>25.8</b>	<b>10538</b>	<b>15512</b>	<b>4499</b>	<b>37.4</b>

!!! indicates fulfillment rate &lt;35%