

PEP Fulfillment Study  
March 2009

		3/1/2009				3/5/2009				3/8/2009			
		#HH	Req	Prov	%	#HH	Req	Prov	%	#HH	Req	Prov	%
<b>Total Guest Visits</b>		<b>21</b>				<b>41</b>				<b>10</b>			
toilet paper		15	15	14	93	36	34	32	94	9	9	9	100
kleenex	!!!	19	19	0	0	33	30	0	0	7	7	0	0
laundry soap		15	15	14	93	33	31	11	35	9	9	0	0
dish soap		16	16	15	94	36	34	30	88	9	9	9	100
all-purpose cleaner		8	8	8	100	19	17	15	88	8	8	5	63
glass cleaner		9	9	8	89	16	14	12	86	7	7	2	29
scouring cleanser	!!!	17	17	2	12	27	24	4	17	6	6	0	0
paper towels	!!!	21	21	1	5	35	32	0	0	10	10	1	10
garbage bags		15	15	12	80	28	26	3	12	10	10	10	100
Incontinence pads	!!!	0	0	0	0	0	0	0	0	0	0	0	0
hair pick	!!!	5	10	6	60	14	58	2	3	4	8	0	0
comb		12	27	26	96	18	61	30	49	5	8	9	113
brush	!!!	16	33	0	0	21	70	0	0	6	17	0	0
lip balm	!!!	14	37	28	76	23	84	0	0	7	22	2	9
dental floss	!!!	11	11	1	9	20	17	0	0	8	8	0	0
nail clipper	!!!	11	21	0	0	20	64	0	0	7	19	0	0
emery board		4	13	13	100	16	57	21	37	5	17	0	0
toothbrush (child's)		5	11	0	0	7	9	8	89	4	7	5	71
toothbrush (adult)		8	13	13	100	14	42	20	48	8	19	18	95
razor (woman's)		12	18	17	94	18	42	5	12	5	9	3	33
deodorant (woman's)		12	18	11	61	20	42	10	24	5	10	6	60
Q-tips		14	14	13	93	28	26	24	92	8	8	6	75
razor (man's)		9	11	9	82	21	22	4	18	5	5	0	0
deodorant (man's)		8	12	5	42	20	20	12	60	7	8	2	25
band-aids		15	15	14	93	27	25	10	40	7	7	0	0
adult diapers		1	1	1	100	0	0	0	0	0	0	0	0
soap		16	16	15	94	29	27	23	85	8	8	8	100
toothpaste		8	8	8	100	21	19	18	95	8	8	8	100
shaving cream		8	8	8	100	17	15	14	93	7	7	7	100
body powder (adult)	!!!	11	11	2	18	22	19	0	0	6	6	0	0
skin lotion	!!!	13	13	2	15	25	22	12	55	4	4	0	0
first aid ointment	!!!	12	12	0	0	24	21	0	0	5	5	0	0
vaseline	!!!	16	16	0	0	20	17	0	0	4	4	0	0
tampons		8	12	6	50	17	19	16	84	4	7	6	86
sanitary pads		12	18	9	50	15	15	13	87	4	6	3	50
pantliners		11	15	8	53	10	9	4	44	3	6	5	83
shampoo	!!!	11	11	1	9	26	24	13	54	9	9	0	0
conditioner	!!!	12	12	1	8	26	24	12	50	6	6	0	0
baby wipes		12	12	1	8	10	9	8	89	4	4	4	100
diaper rash ointment		11	11	6	55	6	5	3	60	3	3	2	67
baby powder		3	3	3	100	4	3	2	67	3	2	3	150
baby lotion		6	6	6	100	7	6	4	67	3	3	3	100
baby shampoo		7	7	0	0	8	7	6	86	3	3	3	100
diapers		7	8	8	100	8	10	3	30	4	4	3	75
pull-ups		5	5	3	60	9	11	1	9	2	2	0	0
<b>Totals</b>			<b>539</b>	<b>275</b>	<b>54</b>		<b>1034</b>	<b>332</b>	<b>42.2</b>		<b>310</b>	<b>124</b>	<b>43.8</b>

!!! indicates average fulfillment rate <35%

PEP Fulfillment Study

March 2009

		3/12/2009				3/15/2009				3/19/2009			
		#HH	Req	Prov	%	#HH	Req	Prov	%	#HH	Req	Prov	%
<b>Total Guest Visits</b>		<b>49</b>				<b>17</b>				<b>46</b>			
toilet paper		38	36	35	97	15	15	15	100	35	33	32	97
kleenex	!!!	41	39	0	0	11	11	7	64	42	39	3	8
laundry soap		36	34	34	100	14	14	8	57	39	37	37	100
dish soap		37	35	28	80	11	11	0	0	34	32	32	100
all-purpose cleaner		30	27	24	89	8	8	8	100	23	21	21	100
glass cleaner		25	22	20	91	6	6	6	100	16	14	14	100
scouring cleanser	!!!	37	35	0	0	7	7	0	0	33	30	0	0
paper towels	!!!	45	43	3	7	14	14	1	7	43	40	1	3
garbage bags		40	38	2	5	15	15	0	0	37	35	35	100
Incontinence pads	!!!	0	0	0	0	0	0	0	0	0	0	0	0
hair pick	!!!	20	34	0	0	6	14	0	0	16	32	0	0
comb		23	44	26	59	7	14	0	0	19	30	2	7
brush	!!!	32	67	0	0	11	27	0	0	35	62	0	0
lip balm	!!!	36	82	0	0	8	17	0	0	31	58	1	2
dental floss	!!!	33	31	0	0	7	7	1	14	32	30	0	0
nail clipper	!!!	28	50	0	0	8	15	0	0	28	39	0	0
emery board		13	26	0	0	4	10	0	0	19	23	0	0
toothbrush (child's)		15	28	3	11	3	7	0	0	13	16	15	94
toothbrush (adult)		20	42	38	90	8	19	6	32	18	27	26	96
razor (woman's)		24	38	0	0	7	12	0	0	25	29	26	90
deodorant (woman's)		27	39	14	36	9	14	0	0	22	27	13	48
Q-tips		33	30	28	93	10	10	10	100	26	24	22	92
razor (man's)		27	33	1	3	10	15	0	0	30	36	33	92
deodorant (man's)		27	30	10	33	8	13	0	0	24	29	12	41
band-aids		35	33	1	3	9	9	0	0	39	36	1	3
adult diapers		2	3	2	67	0	0	0	0	2	2	2	100
soap		34	33	32	97	11	11	11	100	34	32	32	100
toothpaste		32	30	28	93	12	12	12	100	24	22	22	100
shaving cream		24	22	20	91	7	7	7	100	20	19	18	95
body powder (adult)	!!!	29	26	2	8	7	7	1	14	38	35	0	0
skin lotion	!!!	34	32	2	6	8	8	0	0	30	27	0	0
first aid ointment	!!!	28	26	0	0	7	7	0	0	28	26	0	0
vaseline	!!!	30	28	0	0	11	11	0	0	37	34	0	0
tampons		19	27	19	70	5	8	5	63	15	15	15	100
sanitary pads		23	33	27	82	7	9	7	78	16	17	16	94
pantliners		22	34	24	71	3	5	3	60	16	20	17	85
shampoo	!!!	36	34	12	35	12	12	0	0	22	21	9	43
conditioner	!!!	32	30	11	37	11	11	0	0	28	25	10	40
baby wipes		18	17	17	100	8	8	1	13	12	11	10	91
diaper rash ointment		11	11	11	100	6	6	1	17	9	8	8	100
baby powder		8	8	8	100	3	3	3	100	8	7	6	86
baby lotion		11	11	11	100	5	5	4	80	10	9	8	89
baby shampoo		10	10	10	100	5	5	3	60	9	8	7	88
diapers		13	17	13	76	7	8	7	88	11	10	10	100
pull-ups		8	13	5	38	5	7	3	43	5	4	2	50
<b>Totals</b>			<b>1217</b>	<b>424</b>	<b>43.7</b>		<b>403</b>	<b>100</b>	<b>31</b>		<b>990</b>	<b>414</b>	<b>54.4</b>

!!! indicates average fulfillment rate <35%

PEP Fulfillment Study  
March 2009

		3/22/2009				3/26/2009				3/29/2009			
		#HH	Req	Prov	%	#HH	Req	Prov	%	#HH	Req	Prov	%
<b>Total Guest Visits</b>		<b>18</b>				<b>63</b>				<b>21</b>			
toilet paper		14	14	14	100	50	50	34	68	17	17	1	6
kleenex	!!!	14	14	1	7	53	53	36	68	20	20	0	0
laundry soap		12	12	12	100	51	51	50	98	19	19	6	32
dish soap		13	13	10	77	48	48	46	96	19	19	16	84
all-purpose cleaner		13	13	13	100	29	29	25	86	14	14	13	93
glass cleaner		10	10	9	90	25	25	24	96	8	8	8	100
scouring cleanser	!!!	11	11	2	18	43	43	12	28	15	15	1	7
paper towels	!!!	15	15	11	73	57	57	0	0	18	18	0	0
garbage bags		12	12	3	25	48	47	12	26	10	10	0	0
Incontinence pads	!!!	0	0	0	0	0	0	0	0	0	0	0	0
hair pick	!!!	4	10	0	0	20	38	1	3	3	4	0	0
comb		4	8	0	0	22	35	22	63	8	12	13	108
brush	!!!	11	23	0	0	37	74	1	1	9	13	13	100
lip balm	!!!	10	19	1	5	31	62	0	0	10	20	21	105
dental floss	!!!	5	5	0	0	34	34	8	24	9	9	9	100
nail clipper	!!!	10	18	1	6	29	47	13	28	13	19	0	0
emery board		4	8	0	0	17	34	31	91	5	10	7	70
toothbrush (child's)		5	8	5	63	12	17	17	100	6	10	10	100
toothbrush (adult)		4	8	8	100	32	58	51	88	7	15	15	100
razor (woman's)		8	11	11	100	32	52	19	37	11	14	3	21
deodorant (woman's)		10	13	13	100	32	52	27	52	11	13	11	85
Q-tips		8	8	8	100	36	36	23	64	12	12	12	100
razor (man's)		9	12	14	117	28	39	12	31	7	8	0	0
deodorant (man's)		9	12	14	117	24	28	21	75	8	9	9	100
band-aids		10	10	10	100	42	42	36	86	15	15	15	100
adult diapers		0	0	0	0	2	2	1	50	0	0	0	0
soap		10	10	10	100	42	42	41	98	14	14	14	100
toothpaste		11	11	11	100	37	37	31	84	8	8	8	100
shaving cream		12	12	12	100	27	27	25	93	8	8	8	100
body powder (adult)	!!!	9	9	1	11	32	32	1	3	10	10	0	0
skin lotion	!!!	9	9	1	11	36	36	2	6	11	11	0	0
first aid ointment	!!!	8	8	7	88	37	37	10	27	8	8	8	100
vaseline	!!!	11	11	0	0	28	28	1	4	15	15	0	0
tampons		4	7	6	86	20	27	13	48	6	6	4	67
sanitary pads		7	7	6	86	23	31	21	68	8	8	6	75
pantliners		4	4	1	25	19	27	16	59	6	7	7	100
shampoo	!!!	14	14	2	14	40	40	13	33	16	16	1	6
conditioner	!!!	13	13	1	8	39	39	12	31	12	12	1	8
baby wipes		7	7	5	71	16	16	1	6	5	5	1	20
diaper rash ointment		2	2	1	50	7	7	5	71	2	2	2	100
baby powder		4	4	3	75	10	10	9	90	1	1	1	100
baby lotion		4	4	1	25	10	10	9	90	3	3	2	67
baby shampoo		7	7	3	43	10	9	9	100	4	4	2	50
diapers		5	5	4	80	16	19	18	95	8	11	10	91
pull-ups		7	7	7	100	8	9	7	78	3	3	2	67
<b>Totals</b>		<b>385</b>	<b>205</b>	<b>53.3</b>		<b>1334</b>	<b>600</b>	<b>51.5</b>		<b>400</b>	<b>237</b>	<b>59.5</b>	

!!! indicates average fulfillment rate <35%

PEP Fulfillment Study  
March 2009

		Total Counts			
Total Guest Visits		#HH	Req	Prov	%
toilet paper		230	223	186	83
kleenex	!!!	241	232	47	20
laundry soap		229	222	172	77
dish soap		224	217	186	86
all-purpose cleaner		153	145	132	91
glass cleaner		123	115	103	90
scouring cleanser	!!!	197	188	21	11
paper towels	!!!	259	250	18	7
garbage bags		215	208	77	37
Incontinence pads	!!!	0	0	0	0
hair pick	!!!	93	208	9	4
comb		119	239	128	54
brush	!!!	179	386	14	4
lip balm	!!!	171	401	53	13
dental floss	!!!	160	152	19	13
nail clipper	!!!	155	292	14	5
emery board		88	198	72	36
toothbrush (child's)		71	113	63	56
toothbrush (adult)		119	243	195	80
razor (woman's)		143	225	84	37
deodorant (woman's)		149	228	105	46
Q-tips		176	168	146	87
razor (man's)		147	181	73	40
deodorant (man's)		136	161	85	53
band-aids		200	192	87	45
adult diapers		7	8	6	75
soap		199	193	186	96
toothpaste		162	155	146	94
shaving cream		131	125	119	95
body powder (adult)	!!!	165	155	7	5
skin lotion	!!!	170	162	19	12
first aid ointment	!!!	158	150	25	17
vaseline	!!!	173	164	1	1
tampons		99	128	90	70
sanitary pads		116	144	108	75
pantliners		95	127	85	67
shampoo	!!!	187	181	51	28
conditioner	!!!	180	172	48	28
baby wipes		93	89	48	54
diaper rash ointment		58	55	39	71
baby powder		45	41	38	93
baby lotion		60	57	48	84
baby shampoo		64	60	43	72
diapers		80	92	76	83
pull-ups		53	61	30	49
<b>Totals</b>			<b>6612</b>	<b>2711</b>	<b>48.2</b>

!!! indicates average fulfillment rate <35%